

## AGENDA

## CLARK COUNTY OPEB BOARD OF TRUSTEES

## WEDNESDAY, AUGUST 30, 2017, 3:00 PM PINYON ROOM, GOVERNMENT CENTER, 6th FLOOR 500 SOUTH GRAND CENTRAL PARKWAY, LAS VEGAS, NEVADA

This meeting has been pro in the following locations:	perly noticed and posted	Agenda A	lso Available At:
CC Government Center 500 S. Grand Central Pkwy Las Vegas, NV (Principal Office)	Regional Justice Center 200 Lewis Ave, 1 <sup>st</sup> Fl. Las Vegas, NV	City of Las Vegas 400 E. Stewart Ave Las Vegas, NV	City of No. Las Vegas 2200 Civic Center Dr. No. Las Vegas, NV
Third Street Building 309 S. Third St. Las Vegas, NV	Paradise Park Pool & Center 4775 McLeod Dr. Las Vegas, NV	City of Henderson 240 Water St. Henderson, NV	City of Boulder City 400 California Ave. Boulder City, NV
Winchester Park & Center 3130 S. McLeod Dr Las Vegas, NV	Desert Breeze Park & Community Ctr. 8275 Spring Mtn. Rd Las Vegas, NV	City of Mesquite 10 E. Mesquite Blvd. Mesquite, NV	Clark County Regional Govt. Ctr. 101 Civic Way Laughlin, NV

- Items on the agenda may be taken out of order.
- The OPEB Board of Trustees may combine two or more agenda items for consideration.
- The OPEB Board of Trustees may remove an item from the agenda or delay discussion relating to an item at any time.

The main agenda is available on Clark County's website, http://www.ClarkCountyNV.gov. For copies of agenda items and supporting backup materials, please contact Carrie Delatorre at (702) 455-3895.

## CALL TO ORDER

### **Comments by the General Public**

This is a period devoted to comments by the general public about items on this agenda. If you wish to speak to the OPEB Board of Trustees about items within its jurisdiction but not appearing on this agenda, you must wait until the "Comments by the General Public" period listed at the end of this agenda. Comments will be limited to three minutes. Speakers must clearly state their name (last name spelled for the record) and address. No action may be taken on a matter not listed on the posted agenda. If any member of the OPEB Board of Trustees wishes to extend the length of a presentation, this will be done by the Chair or the Board by majority vote.

- 1. Approval of agenda. (For possible action)
- 2. Approval of the minutes of the Clark County, Nevada OPEB Trustee meeting on June 28, 2017. (For possible action)
- 3. Receive a report on financial statements as of June 30, 2017. (For possible action)
- 4. Approval of the Clark County OPEB Trust budget and forecasted contributions for the fiscal year ending June 30, 2018. (For possible action)

- 5. Discussion of the June 30, 2017 Quarterly Investment Report and economic update from FTN Financial Main Street Advisors. (For possible action)
- 6. Trustee's/Staff announcements, requests for information, and topics for future agendas, Statements relating to items not on the agenda and any ideas and suggestions for greater efficiency, cost effectiveness and innovation in providing for the benefits of Clark County, Nevada OPEB Trust participants in accordance with the benefit plans. (No discussion on this item will take place among Trustees.)

## **Comments by the General Public**

A period devoted to comments by the general public about matters relevant to the OPEB Board of Trustees' jurisdiction will be held. No action may be taken on a matter not listed on the posted agenda. Comments will be limited to three minutes. Speakers must clearly state their name (last name spelled for the record) and address. If any member of the OPEB Board of Trustees wishes to extend the length of a presentation, this will be done by the Chair or the Board by majority vote.

## **OPEB Board of Trustees**

CLARK COUNTY, NEVADA

Jessica Colvin Chair Laura Fitzpatrick Vice-Chair George Stevens Trustee Joseph Piurkowski Trustee

## CALL TO ORDER

The public meeting of the Clark County OPEB Board of Trustees meeting was called to order by Jessica Colvin, Chair on Wednesday, June 28, 2017 at 9:06 A.M. in the Pinyon Room, Clark County Government Center, 6<sup>th</sup> floor, 500 South Grand Central Parkway, Las Vegas, Nevada. This public meeting was properly noticed and posted.

## ATTENDEES:

Jessica Colvin, Chair Laura Fitzpatrick, Vice Chair Joseph Piurkowski, Department of Aviation – phone in Rick Phillips, FTN Financial, Chief Investment Officer Drew Solomon, Clark County Treasurer's Office Elizabeth Vorce, Clark County, Principle Accountant

There were no comments from the general public, as no public present.

- 1. Approval of Agenda (For possible action)
  - Motion made by Ms. Fitzpatrick to approve the Agenda for June 28, 2017 motion passed unanimously.
- 2. Approval of the minutes of the Clark County, Nevada OPEB Trustee meeting from February 14, 2017. (For possible action)
  - A motion was made by Mr. Piurkowski to approve the minutes from the February 14, 2017 meeting motion passed unanimously.
- 3. Receive a report on financial statements as of and for the nine months ending March 31, 2017. (For possible action)
  - Ms. Colvin summarized the financial statements for the year ending March 31, 2017. Ms. Colvin also discussed the potential impact of GASB 74 and future reporting requirements for the FY17 audit. Ms. Colvin will schedule interested parties to update the Board on the impact of GASB 74 and 75 to the Trust.

- 4. Discussion of the Quarterly Investment Report from FTN Financial Main Street Advisors. (For possible action)
  - Mr. Phillips summarized the Quarterly Investment Report dated March 2017 and the Economic/Market update dated June 28, 2017.
- 5. Trustee's/Staff announcements, requests for information, and topics for future agendas, Statements relating to items not on the agenda and any ideas and suggestions for greater efficiency, cost effectiveness and innovation in providing for the benefits of Clark County, Nevada OPEB Trust participants in accordance with the benefit plans. (No discussion on this item will take place among Trustees.)
  - Ms. Colvin stated that additional information on GASB 74 and 75 as well as the budget will be included in the next meeting.

## **Comments by the General Public**

There were no comments from the general public.

There being no further business, the meeting was adjourned at 9:45 A.M.

	Clar	k County	D	epartment of Aviation		Total
Assets						
Cash and investments						
Cash	\$	49,608	\$	10,899	\$	60,507
State of Nevada RBIF	7	7,878,441		17,109,869		94,988,310
Clark County Investment Pool		227,659		50,017		277,676
Interest receivable		-	-	-		-
Total assets	7	8,155,708	-	17,170,785	-	95,326,493
Liabilities						
Accrued expenses		2,401		527		2,928
Net Assets Held in Trust for						
Other Postemployment Benefits	\$ 7	8,153,307	\$	17,170,258	\$	95,323,565

		Clark County	D	epartment of Aviation		Total	YTD Budget	(	Favorable Unfavorable) Variance
Additions									
Contributions									
Employer - Clark County	\$	-	\$	-	\$	-	\$ =	\$	-
Employer - Department of Aviation Total contributions		<u> </u>		<u> </u>	-	<u> </u>	 <u> </u>	-	
Investment income (loss)							 		
Interest		1,701,463		373,811		2,075,274	30,000		2,045,274
Net increase (decrease) in fair value of		1,701,100		0/0,011		2,010,211	00,000		2,010,271
investments		6,792,834		1,492,383		8,285,217			8,285,217
Total investment income (loss)		8,494,297	_	1,866,194		10,360,491	30,000		10,330,491
Less investment expense		(27,098)		(5,953)		(33,051)	(30,000)		(3,051)
Net investment income (loss)		8,467,199		1,860,241		10,327,440	 		10,327,440
Total additions	1	8,467,199		1,860,241		10,327,440	 -	-	10,327,440
Deductions									
Administrative expenses									
Accounting services		353		77		430	750		320
Audit fees		6,231		1,369		7,600	16,500		8,900
Continuing education		-		-			2,400		2,400
Bank fees		74		16		90	1,100		1,010
Insurance		-		-		-	10,000		10,000
Trustee fees		131		29		160	480		320
Other		-		-	-		 5,500	_	5,500
Total administrative expenses		6,789		1,491		8,280	 36,730		28,450
Change in plan net assets		8,460,410		1,858,750		10,319,160	(36,730)		10,355,890
Net Assets Held in Trust for									
Other Postemployment Benefits									
Beginning of year		69,692,897		15,311,508		85,004,405	 85,004,405	-	-
End of year	\$	78,153,307	\$	17,170,258	\$	95,323,565	\$ 84,967,675	_\$	10,355,890

			Department of
	FY18 Budget	Clark County	Aviation
Additions			
Contributions			
Employer - Clark County	\$-	\$ -	\$ -
Employer - Department of Aviation	-	-	- <u> </u>
Total contributions	-		- <u></u>
Investment income (loss)			
Interest	30,000	24,596	5,404
Net increase (decrease) in fair value of investments			
Total investment income (loss)	30,000	24,596	5,404
Less investment expense	(30,000)	(24,596)	(5,404)
Net investment income (loss)	-		- <u> </u>
Total additions		-	-
Deductions			
Benefits			
Administrative expenses			
Accounting services	750	615	135
Audit fees	21,500	17,627	3,873
Continuing education	2,400	1,968	432
Bank fees	1,100	902	198
Insurance	10,000	8,199	1,801
Retiree benefits	6,165,755	4,821,620	1,344,135
Trustee fees	480	394	86
Other	5,500	4,509	991
Total administrative expenses	6,207,485	4,855,833	1,351,652
Change in plan net assets	(6,207,485)	(4,855,833)	(1,351,652)
Net Assets Held in Trust for			
Other Postemployment Benefits			
Beginning of year	95,323,565	78,153,381	17,170,274
End of year	\$ 89,116,080	\$ 73,297,548	\$ 15,818,622

Clark County, Nevada OPEB Trust Fund Cash Flow Projections and Planned Transfers to the State Investment Fund (RBIF) FOR THE FISCAL YEAR ENDED JUNE 30, 2018

									Cash in CC		OPEB	
	Clark County		Total			Reimburse		Transfers to	Investment		Operating	Total Cash &
	Contributions	Contributions DOA Contributions Contributions	Contributions	FY16 accruals Direct Expenses	<b>Direct Expenses</b>	Employer	Cash Change	RBIF	Pool	Cash in RBIF	Account	Investments
Beginning Balance			•	•	•				277,676	94,988,310	60,507	95,326,493
Jul-17	•	•	•	(26)	(3,478)		(3,504)		277,676	94,988,310	57,004	95,322,990
Aug-17	•	•	•	(2,902)	(3,478)		(6,380)		277,676	94,988,310	50,624	95,316,610
Sep-17	•	•	•	•	(3,478)	e	(3,478)		277,676	94,988,310	47,147	95,313,133
Oct-17	•	· · · · · · · · · · · · · · · · · · ·	•	•	(3,478)		(3,478)		277,676	94,988,310	43,669	95,309,655
Nov-17	•	•	•		(3,478)	•	(3,478)		277,676	94,988,310	40,192	95,306,178
Dec-17	•	· · · · · · · · · · · · · · · · · · ·	•	•	(3,478)	•	(3,478)		277,676	94,988,310	36,714	95,302,700
Jan-18	•		9		(3,478)	•	(3,478)		277,676	94,988,310	33,237	95,299,223
Feb-18		•			(3,478)	•	(3,478)		277,676	94,988,310	29,759	95,295,745
Mar-18			9	•	(3,478)	•	(3,478)		277,676	94,988,310	26,282	95,292,268
Apr-18		•	,	,	(3,478)	•	(3,478)		277,676	94,988,310	22,804	95,288,790
May-18		•	3		(3,478)	,	(3,478)		277,676	94,988,310	19,327	95,285,313
Jun-18		10- 11- 11- 10- 11-			(3,478)	(6,165,755)	(6,169,233)		277,676	88,822,555	15,849	89,116,080
Cash flow total	「「「「「「「「」」」」	AN EXCILIANCE FOR STATE		(2,928)	(41,730)	(6,165,755)	(6,210,413)					

<u>Kev Assumptions:</u> For FY18, no transfers to RBIF will be made. RBIF & CC Pool do not include investment earnings \$6,165,755 reimbursement to employer will be paid from RBIF funds



# **OPEB Board of Trustees** Economic/Market Update Clark County

# August 30, 2017

Source: Bloomberg, Atlanta Fed



**US GDP: Strengthening** 





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Source: Hedgeye.com



**Housing Inflation Slowing Somewhat** 

Source: U.S. Bureau of Labor Statistics.

Note: Shaded area represents recession, as determined by the National Bureau of Economic Research. Hover over chart to view data.

July 2003

July 2005

July 2007

July 2009

July 2011

July 2013

July 2015

July 2017







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Source: Bloomberg FTN FINANCIAL, MAIN STREET ADVISORS Abbidury of from Frence that Answed Aussume



Euro vs. Dollar

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## Disclosure

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## **Client Management Team**

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Quarterly Investment Report

# Clark County OPEB Trust

June 2017

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Las Vegas, NV 89144 |

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Portfolio Summary 6/30/2017

Clark County OPEB Trust

Current market value Prior Qtf market Value   50,441,242.80 49,132,750.78   24,627,214.53 24,337,768.54   19,541,892.10 18,134,335.90   377,960.71 427,352.53   276,534.84 276,534.84	2,956,102.39	92,308,742.59	95,264,844.98	Total
F 50,441,242.80 49,132,750.78 24,627,214.53 24,337,768.54 3cks - RBIF 19,541,892.10 18,134,335.90 s - RBIF 377,960.71 427,352.53	1	276,534.84	276,534.84	Clark County Inv Pool (Fixed Income)
F 50,441,242.80 49,132,750.78   24,627,214.53 24,337,768.54   ocks - RBIF 19,541,892.10 18,134,335.90	(49,391.82)	427,352.53	377,960.71	Cash Equivalents - RBIF
F 50,441,242.80 Frior Qtr Market Value 24,627,214.53 24,337,768.54	1,407,556.19	18,134,335.90	19,541,892.10	International Stocks - RBIF
50,441,242.80 49,132,750.78	289,445.99	24,337,768.54	24,627,214.53	U.S. Bonds -RBIF
Prior Utr Market Value	1,308,492.02	49,132,750.78	50,441,242.80	U.S. Stocks - RBIF
	Period Change	Prior Qtr Market Value	Current Market Value	Sector

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**Total Asset Allocation** 

Total Gain/Loss % Since Inception	Variance	Book Value	Market Value	
14.56%	12,106,606.75	83,158,238.23	95,264,844.98	

<b>RBIF Allocations</b>	Target	Range
U.S. Equity	49%	46.5%-54.0%
International Equity	21%	19.0%-23.5%
U.S. Bonds	30%	25%*
*Rebalance minimum		







## Contribution History to OPEB 6/30/2017

# **Current Fiscal Year Contributions**

	June-2017	May-2017	April-2017	March-2017	February-2017	January-2017	December-2016 2,000,000.00	November-2016	October-2016	September-2016	August-2016	July-2016	Date Clark County Contribution
0.00													DOA Contribution
00 000 000 5							2,000,000.00						Total Contribution

# Fiscal Year Contributions - Millions

CZ07 7707 1707 0707 6107 8107 /107 9107 5107

		-	٢	٩illi	ons	5			
+ 0	- 01\$	\$20 -	\$30 -	\$40 -	\$50 -	\$60 -	\$70 -	- 08\$	06\$
2015									
2016									
2017									
2018									
2019									
2020									
2021									
2022									
2023									
2024									
2024 2025 2026 2027									
2026									
2027									
					Clark Co	DOA			





Sector	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17
C Inv Pool	2.6%	2.6%	2.6%	2.7%	2.6%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
J.S. Stocks - RBIF	49.9%	50.0%	49.7%	49.8%	50.9%	52.7%	52.6%	53.1%	53.2%	52.9%	52.7%	52.9%
I.S. Bonds - RBIF	27.7%	27.7%	27.6%	27.7%	26.8%	26.9%	26.1%	26.6%	26.4%	26.2%	26.0%	25.9%
nt'l Stocks - RBIF	19.2%	19.2%	19.4%	19.3%	18.7%	19.6%	19.8%	19.5%	19.6%	20.2%	20.6%	20.5%
ash Equiv - RBIF	0.6%	0.5%	0.7%	0.5%	0.9%	0.4%	1.2%	0.5%	0.5%	0.4%	0.5%	0.4%
otal	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

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Historical Sector Allocation - RBIF Assets 6/30/2017

Clark County OPEB Trust

Total U.S. Bonds - RBIF **Cash Equiv - RBIF** 100.0% 28.4% 0.6% 100.0% 28.5% 0.5% 100.0% 28.4% 0.7% 100.0% 28.5% 0.6% 100.0% 27.5% 0.9% 100.0% 27.0% 0.4% 100.0% 26.2% 1.2% 100.0% 26.6% 0.5% 100.0% 26.4% 0.5% 100.0% 26.3% 0.4% 100.0% 26.1% 0.5% 100.0% 25.9% 0.4%

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FY 2015 Started for the month ending February 2015







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2010 1 200C N	Int'l Stocks 5.07% 5.18% 6.52% 4.37%	U.S. Stocks 3.68% 3.83% 3.85% 1.96%	Jul Aug Sep Oct
-0.26%	5.18%	3.83%	Aug
-0.26%	6.52%	3.85%	Sep
-1.34%	4.37%	1.96%	Oct
-4.21%	2.34%	5.73%	Nov
-4.24%	5.86%	7.81%	Dec
-3.93%	8.95%	9.85%	Jan
-3.57%	10.54%	14.21%	Feb
-3.58%	13.73%	14.34%	Mar
-2.88%	13.57%	15.06%	Apr
-2.29%	17.83%	16.67%	May
-2.39%	20.90%	17.87%	Jun



U.S. Bonds	Int'l Stocks	U.S. Stocks			-3% +	2/ 7				t V 1% +	'ar 2% +	
				Ju					1			
0.46%	5.07%	3.68%	Jul	Aug				(	*	/	/	
-0.72%	0.10%	0.14%	Aug	Sep								
0.00%	1.28%	0.02%	Sep	Oct				ł				
-1.08%	-2.02%	-1.82%	Oct				1			/		
-2.91%	-1.94%	3.70%	Nov	Nov				and a second	100			/
-0.03%	3.44%	1.97%	Dec	Dec								State of the second sec
0.32%	2.91%	1.90%	Jan	Jan								
0.38%	1.46%	3.97%	Feb	Feb								/
-0.01%	2.89%	0.12%	Mar	Mar						/		
0.72%	-0.14%	0.62%	Apr	Apr								
0.61%	3.75%	1.41%	May	May		ł	4				A. C.	100
-0.10%	2.61%	1.03%	Jun	Jun	US Bonds	Int'l Stocks	US Stocks					



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Historical Total Rate of Return Performance - RBIF Indexes 6/30/2017

Clark County OPEB Trust

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Data Souce: Bloomberg



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## Glossary and Disclosure

## Report Source Data:

Benchmark: Bloomberg **RBIF: Bank of New York Mellon** 

Clark County Investment Pool: FTN Main Street Asset classes will be rebalanced according to range triggers shown on page 2 Investment object is to generate an 8% long-term return, exceeding CPI by 4.5%

RBIF investments are overseen by Nevada PERS personnel

**RBIF Information:** 

Rebalancing funding source/destination shall be those asset classes furthest away from their targets

## Glossary:

S&P 500: S&P index capturing large-cap U.S. based companies

Barclays Aggregate Treasury Index: ETF which seeks to track the investment results of an index composed of U.S. Treasury bonds and notes MSCI EAFE: MSCI index capturing large and mid-cap equities across developed markets in EAFE (Europe, Australasia, and the Far East), excluding the U.S. and Canada

Barclays Aggregate Bond: Barclays index which tracks an index of U.S. investment-grade government (including mortgage-backed) and corporate bonds

ETF: Exchange traded fund, is a marketable security that tracks an index, such as the Barclays Aggregate Bond Index

Investment Pool: Short-term, high quality fixed income pool overseen by the Clark County Treasurer

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Equity Style					<b>Russell Sector Exposure Active Weights</b>	re Weights			<b>Fundamental Characteristics</b>	Portfolio Benchmark	lenchmark	Z-Score
									Portfolio P/E	22.95	22.81	I
	Value	Blend	Growth	Ath	Technology		-		Portf. P/E I/B/E/S 1 Yr Forecast EPS	18.51	18.50	1
Large		<			Health Care				Price/Cash Flow	14.45	14.40	1
		>				100 100 100 100 100 100 100 100 100 100			Portfolio Price/Sales	2.24	2.24	1
Medium									Dividend Yield	2.00	2.00	I
Small									Pretax Return on Assets – 5 Year Avg	10.60	10.58	I
									Return on Equity – 1 Year	17.63	17.68	1
									Sales/Share Growth – 2 Years	5.06	5.04	1
<b>Top 5 Equity</b>	Top 5 Equity Overweight Positions	) N			Materials & Processing				Debt/Equity	1.32	1.32	1
		ortfolio	Benchmark	Difference	Autos and Transportation	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			Number of Holdings	506	505	
PRICELINE GF	PRICELINE GROUP INC/THE			0.04%	Financial Services							
ONEOK INC		0.10%	0.05%	0.04%								
TECHNIPFMC PLC	PLC	0.03%	0.00%	0.03%	Other 1							
ALPHABET INC-CL A	C-CLA	1.36%	1.33%	0.02%	5	+ -		ļ				
APPLE INC		3.64%	3.62%	0.02%	Q	59 109 159	208	258				
					Portfolio	Portfolio Benchmark						
<b>Top 5 Equity</b>	Top 5 Equity Underweight Positions	ions										
		Portfolio	Benchmark	Difference								
TECHNIPFMC PLC	PLC	0.03%		-0.03%								
TESORO CORP	đ	0.05%	0.07%	-0.02%								
BAKER HUGHES INC	ESINC	0.11%	0.11%	0.00%								
SIGNET JEWELERS LTD	LERS LTD	0.02%	0.02%	0.00%								
PINNACLE WE	PINNACLE WEST CAPITAL CORP	0.04%	0.05%	0.00%								
Top 10 Equity Positions	y Positions				Top 10 Equity Contributors			1 Month	Top 10 Equity Detractors			1 Month
		Portfolio	Benchmark	Difference	Security Name	AVG Weight	Return	CHR	Security Name	AVG Weight	Return	CTR
APPLE INC		3.64%		0.02%	JPMORGAN CHASE & CO	1.46	11.26	0.16	APPLE INC	3.71	-5.72	-0.22
MICROSOFT CORP	ORP	2.58%	2.56%	0.02%	WELLS FARGO & CO	1.14	8.36	0.09	ALPHABET INC-CL A	1.40	-5.80	-0.08
AMAZON.COM INC	1 INC	1.86%	1.85%	0.01%	BANK OF AMERICA CORP	1.11	8.23	0.09	ALPHABET INC-CL C	1.36	-5.80	-0.08
FACEBOOK INC	ō	1.73%	1.72%	0.01%	CITIGROUP INC	0.84	10.47	0.08	COMCAST CORP	0.92	-6.27	-0.06
JOHNSON & JOHNSON	OHNSON	1.73%	1.72%	0.01%	ORACLE CORP	0.67	10.47	0.07	INTEL CORP	0.79	-6.57	-0.05
			-				APPENDING STORES	A CONTRACTOR OF A CONTRACT				

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**RBIF - ALLIANCE BERNSTEIN DOM vs. S&P 500 Total Return Idx** 

Total

Manager At A Glance

Period Ending June 30, 2017

Report ID: IAN0101

Currency :

USD

V

Top 10 E ALPHABET INC-CL A ALPHABET INC-CL C BERKSHIRE HATHAWAY INC JPMORGAN CHASE & CO EXXON MOBIL CORP JOHNSON FACEBOO AMAZON. MICROSC APPLE IN 1.36% 1.56% 1.32% 1.57% 1.66% 1.33% 1.55% 1.31% 1.56% 1.65% 0.01% 0.02% 0.01% 0.01% 0.01% JOHNSON & JOHNSON CELGENE CORP UNITEDHEALTH GROUP INC AMGEN INC ABBVIE INC 0.59 0.46 1.72 0.84 0.53 10.91 13.53 3.13 6.27 9.83 0.05 0.05 0.05 0.06 0.06 AMAZON.COM INC COSTCO WHOLESALE CORP STARBUCKS CORP VERIZON COMMUNICATIONS INC MICROSOFT CORP 0.90 1.88 0.37 0.43 2.61 -2.67 -11.36 -1.33 -8.33 4.25 -0.04 -0.05 -0.04

7/18/2017 10:31:54 AM PDT

Total

18.99%

18.86%

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Source: The Bank of New York Mellon Corporation



## Manager At A Glance Total

TOTAL INTERNATIONAL EQUITY vs. MSCI EAFE Comp^

Period Ending June 30, 2017 Currency : USD Report ID : IAN0101

## Equity Style

Value	
	X

## p 5 Equity Overweight Positions

tob o Eduny Okerweißin Losmons	Portfolio	Benchmark	Difference	TOTAL SA
ISHARES MSCI EAFE ETF	1.54%	0.00%	1.54%	
CHRISTIAN DIOR SE	0.12%	0.00%	0.12%	IOLAI
UNIBAIL-RODAMCO SE	0.10%	0.00%	0.10%	
CHOCOLADEFABRIKEN LINDT &	0.08%	0.05%	0.03%	
RYANAIR HOLDINGS PLC	0.02%	0.00%	0.02%	

### **Top 10 Equity Positions** ROYAL DUTCH SHELL PLC ROCHE HOLDING AG HSBC HOLDINGS PLC NOVARTIS AG BRITISH AMERICAN TOBACCO PLC TOYOTA MOTOR CORP ISHARES MSCI EAFE ETF NESTLE SA Portfolio 0.92% 0.99% 1.36% 1.31% 1.34% 1.54% 1.98%





Portfolio Benchmark

## Top 5 Equity Underweight Positions

	Portfolio	Benchmark	Difference	
CHRISTIAN DIOR SE	0.00%	0.11%	-0.11%	
UNIBAIL-RODAMCO SE	0.08%	0.18%	-0.10%	
RYANAIR HOLDINGS PLC	0.00%	0.02%	-0.02%	
LI & FUNG LTD	0.00%	0.02%	-0.02%	
COVESTRO AG	0.05%	0.06%	-0.01%	





Fundamental Characteristics	Portfolio	Portfolio Benchmark	Z-Score
Portfolio P/E	18.94	18.89	0.00
Portf. P/E I/B/E/S 1 Yr Forecast EPS	15.42	15.38	-0.02
Price/Cash Flow	9.52	9.50	-0.01
Portfolio Price/Sales	1.21	1.20	0.00
Dividend Yield	3.04	3.04	0.02
Pretax Return on Assets – 5 Year Avg.	5.58	5.56	0.00
Return on Equity – 1 Year	12.95	12.92	0.00
Sales/Share Growth – 2 Years	1.75	1.70	0.01
Debt/Equity	0.66	0.66	0.00
Number of Holdings	931	927	

Portfolio Benchmark



7/18/2017 10:25:25 AM PDT

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Source: The Bank of New York Mellon Corporation